

**NEXT GENERATION
CAT® EXCAVATORS**

WHAT'S NEW

Three Next Generation Cat® Excavators Deliver More Choices for Increased Efficiency and Lower Operating Costs in 20-Ton Size Class

Three Next Generation 20-ton size class excavators from Caterpillar—the 320 GC, 320 and 323—increase operating efficiency, lower fuel and maintenance costs, and improve operator comfort compared to previous models. The new excavators offer unique combinations of purpose-built features designed to match customers' productivity and cost targets.

Still the 20-ton class standard, the new Cat® 320 raises the bar for efficiency with integrated Cat Connect Technology that advances productivity gains. Standard technology combined with lower fuel and maintenance costs deliver low-cost production in medium- to heavy-duty applications.

Designed for low- to medium-duty applications, the new Cat 320 GC combines the right balance of productivity features with reduced fuel consumption and maintenance costs. The result is high reliability and low cost-per-hour performance.

Delivering high production performance, the new premium Cat 323 boasts standard integrated Cat Connect Technology and the most power and lift capacity in the line. These features combine with lower fuel consumption and reduced maintenance costs to deliver maximum productivity at the lowest cost.



Technology boosts efficiency by up to 45 percent

The new Cat 320 and 323 boast the industry's highest level of standard factory-equipped technology to boost productivity. Both models are equipped with integrated Cat Connect Technology, which increases operating efficiency by up to 45 percent over traditional grading operations.

Fuel savings reaching 20 percent

Durable Cat engines provide duty-matched power ratings from 121 to 162 hp (90 to 121 kW) for the three new excavators. The efficient Next Generation machines consume 20 percent less fuel than the previous, corresponding models.

Maintenance costs reduced as much as 15 percent

Offering extended and more synchronized maintenance intervals, the new Cat excavators do more work at a lower cost and reduce maintenance costs by up to 15 percent over the previous series. Featuring higher dirt capacity, the new Cat hydraulic return filter boasts a 3,000-hour service life, a 50 percent increase over previous filters.

For more information about Cat® Next Generation Hydraulic Excavators, contact Massy Cat today!

DID YOU KNOW?

www.massycat.com

CAT CONNECT | EMSOLUTIONS

SMOOTH OPERATORS SAVE YOU MONEY

Controlled machine operation is easier on your equipment and fuel bills.

BENEFITS OF PROPER OPERATING TECHNIQUES



Improved fuel efficiency



Reduced wear and tear on engines, transmissions, tires and undercarriage



Better jobsite safety

HOW TO ENCOURAGE SMOOTH OPERATION:



TRAIN

TRAIN YOUR OPERATORS to work with controlled efficiency. Lots of training programs are available through your equipment dealer.



TRACK

Use machine data to **TRACK FUEL EFFICIENCY**, one of the key indicators of controlled operation. Also, **MONITOR ALERTS** for overspeeds, high brake temperatures and other operator performance indicators.



REWARD

Institute a **RECOGNITION AND INCENTIVE PROGRAM** for operators who reduce fuel consumption or achieve zero alerts. Offer training to operators who need improvement.



RETAIN

Rewarding good performance—and showing how it contributes to project success—lets operators feel good about their work. That can help you **RETAIN THE PEOPLE WHO CAN HELP YOUR BUSINESS** the most.

SPECIAL OFFER



Type: Cat® Compact Track Loader (New)
Model: 239D
Features: • Standard Warranty - 12 months
 • Cat® Product Link activated

Call 665-5555 Ext 702 - 710, 422 or enquire in store for details

SPECIAL PRICE: \$ 430,000

Price is V.A.T. Exclusive
 Valid until 31st October 2018 or while stocks last

GET TO KNOW OUR TEAM

NAME: Marvin Aquí
JOB TITLE: Senior Electrical Instrumentation and Automation Technician
YEARS OF SERVICE: 4yrs

I am the Senior Technician in the Power Systems department, and I, along with my team of technicians, work on the servicing and troubleshooting of generators and engines along with full generator and ATS installations.

I believe that my role is critically important to our customers. We aim to reach our customers, as quickly as we can, on a 24/7 basis to ensure that they are without power for the shortest possible time. We also offer Customer Service Agreements (CSA) to customers where we conduct checks on their units at regular intervals to pre-empt unit failures. In this way, we are better able to monitor the machines and also develop closer relationships with our customers.

Any challenges encountered on the job are dealt with effectively, and if necessary, together with assistance from Caterpillar. The on-hands training and support that I receive daily has been critical in honing my skills as a technician and in furthering my career.

The people that I work with make working at Massy Cat my home away from home. I have a solid team that I can rely on for anything - be it work related or personal, and I'm happy to not just call them co-workers, but family.



**CAT®
CERTIFIED
USED**

**PEACE OF MIND.
GUARANTEED.**

BUILT FOR IT.

LEARN MORE »

MASSY CAT